



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

November 23, 2014

Diamond Producers (\$50,000 & Above)

Ahlbum, Jon	The Ahlbum Group	\$129,935	25
Ahlbum, Tim		\$51,972	5
Borosak, William J. Jr.	Secure Future Financial Group	\$51,173	16

Platinum Producers (\$30,000 - \$50,000)

Barta, Devin M.		\$42,727	7
Hatton, Catherine E.	Long Island Insurance Solutions	\$42,079	21
Concklin, Ron	Rosenberg-Concklin, Inc.	\$32,422	12
Lemar, Mike	Sunshine State Agency	\$32,065	22
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$31,732	6

Gold Producers (\$10,000 - \$30,000)

Mednick, Scott E.	Professional Insurance Systems of Florida	\$27,505	12
Maisonet, Joseph	Maisonet Insurance Agency	\$25,620	4
Shackelford, Edward L.	The Assurance Group, Inc.	\$21,741	10
Wroblewski, Robert M.	SOS Insurance Group	\$21,407	6
American Eagle Consultants, Inc.		\$18,873	15
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$16,211	3
Senior Services of North America, Inc.		\$15,088	4
LePage, Kenneth L. Jr.	LePage Insurance Agency	\$13,964	2
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$12,792	1
Bowes, Barbara N.	Bowes Insurance Agency	\$12,000	1
Clark, John W.	Senior Solutions Insurance Agency	\$10,704	4
Chacon, Cesar		\$10,164	4
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$10,007	3

Silver Producers (\$5,000 - \$10,000)

Norgard, Chad M.	Norgard Insurance Group	\$9,874	1
Schwartz, Scott J.	Insurance Protection Services	\$9,868	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$9,696	3
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$9,552	6
Maisto, Stephen	Senior Health Solutions	\$9,192	3
McGeoy, Jacob M.	Secure Benefits Alliance	\$9,176	6
Heller, Mark	Heller Insurance Agency	\$8,339	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$7,739	1
Abbateiello, Vincent	Mainstay Retirement Solutions	\$7,320	2
Benefit Plans of America, Inc.		\$7,320	2
Daniels, David K.	David K. Daniels & Associates	\$7,256	2
Stamper, John W.	Choice Plus Benefits	\$7,234	2
Greenberg, Joshua K.		\$7,044	2
Ritter, Craig J.	Ritter Insurance Agency	\$7,032	5
Schwartz, Richard S.	Insurance Center of S. Florida	\$6,888	4
Lalas, Michael Z.	Lalas Insurance Agency	\$6,684	1
Carran, John Steven		\$6,335	1
Premier Senior Marketing, Inc.		\$5,684	4
Bergstresser, Jack	Jack's Insurance Marketing Organization	\$5,628	1
Centurion Agency, Ltd.		\$5,421	2
Gardner, Grant G.		\$5,340	1
Catron, Edward A.		\$5,334	2
Centerstone Insurance & Financial Svcs.		\$5,124	2



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

November 23, 2014

Bronze Producers (\$2,500 - \$5,000)

Ryan, Michael A.	Ryan Insurance Agency	\$4,932	1
Blumetti, James W.		\$4,776	3
Roizman, Zoya	Roizman Insurance Agency	\$4,668	1
Safe Path Benefits, Inc.		\$4,598	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$4,127	1
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$3,840	2
Joiner, Clifton T.	Joiner Insurance Agency	\$3,792	2
Daley, Michael A.	Daley Insurance Agency	\$3,744	1
Pendorf, Paul W. II	Pendorf Insurance Agency	\$3,659	1
Shah, Bhupendra C.	Shah Insurance Agency	\$3,624	1
Cline, Jeffrey D.	Cline Insurance Agency	\$3,576	1
Hirsch, Susan J.		\$3,516	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,504	1
Alan, Stuart	Senior Care Insurance Center	\$3,480	1
McBrayer, John R.	McBrayer Insurance Agency	\$3,456	1
Phillips, Michael H.	Union Benefit Corp.	\$3,300	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,083	1
Semryck, Steven I.	Semryck Insurance Agency	\$3,068	1
Harasym, Kenneth J.	Harasym Insurance Agency	\$3,060	1
Peltz, Arnold		\$3,056	2
Fage Marketing Sales, Inc.		\$3,054	1
Aronoff, Thomas H.	Aronoff Insurance Agency	\$3,028	1
Santo, Bergino J.	Santo Insurance Agency	\$3,024	1
Statkewicz, Thomas G.	Sylvan-James Associates, Inc.	\$2,972	2
Geoghegan, John R.	Geoghegan Insurance Agency	\$2,928	1
Albrecht, Allen A.	Albrecht Insurance Agency	\$2,927	1
Kieta, Richard B.	Kieta Insurance Agency	\$2,880	1
Snow, Audrey C.	Snow Insurance Agency	\$2,844	1
Tolliver, Mickey E.	Tolliver Insurance Agency	\$2,820	1
Engen, Catherine J.	Engen Insurance Agency	\$2,760	1
Schoenthal, Charles I.	Schoenthal Insurance Agency	\$2,760	1
Oliver, Kayleigh A.	Affiliated Health Insurances of FL	\$2,664	1
Holmquist, James A.	Holmquist Insurance Agency	\$2,640	1
Lipset, Francine R.	Lipset Associates	\$2,580	1



Weekly Leader Board



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

November 23, 2014

Diamond Producers (\$20,000 & Above)

Payant, Thomas A.	\$21,276	Ahlbum, Tim	\$20,820
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Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Barta, Devin M.	\$14,695	Edwards, Jackson IV	\$11,448
Caravousanos, George, J. Jr.	\$13,200	Gilbert, Brian	\$10,788
Sheldon, Paul T.	\$12,792	Badessa, Joseph J.	\$10,476
Bowes, Barbara N.	\$12,000		

Silver Producers (\$5,000 - \$10,000)

Norgard, Chad M.	\$9,874	Bartell, John J.	\$6,636
Schwartz, Scott J.	\$9,868	Rush, Timothy T.	\$6,492
Ahlbum, Jon	\$9,760	Stamper, John W.	\$6,395
Gordon, Aaron	\$9,719	Maviglia, Raymond C.	\$6,384
Stevens, Ray	\$9,682	Carran, John Steven	\$6,335
Portnow, Norman I.	\$9,399	Dibisceglie, Darrin J.	\$6,216
Heller, Mark	\$8,339	Hatton, Catherine E.	\$6,132
Ulayyet, Fred M.	\$7,739	Reyes, Gustavo M.	\$5,869
Patterson, Adam D.	\$7,668	Davis, Karen L.	\$5,771
Chester, Susan L.	\$7,356	Vickers, Jordan	\$5,700
Dyess, William R.	\$7,139	Chard, Dani L.	\$5,698
Gratzon, Peter	\$7,103	Kessel, Phillip	\$5,628
Liedtke, Sabra K.	\$6,960	Lembcke, Julia G.	\$5,616
Maisto, Stephen	\$6,888	Ahlbum, Donna M.	\$5,508
Grady, Roger A. Jr.	\$6,692	Grekin, Clifford A.	\$5,436
Lalas, Michael Z.	\$6,684	McKnight, Robert J.	\$5,160



Weekly Leader Board



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

November 23, 2014

Bronze Producers (\$2,500 - \$5,000)

Ryan, Michael A.	\$4,932	Barganier, Brian K.	\$3,396
Roizman, Zoya	\$4,668	Sonzogni, Brett	\$3,396
Graham, Christopher N. CLU	\$4,667	Rector, Becky J.	\$3,336
Abbatiello, Vincent	\$4,644	Kasen, Richard M.	\$3,300
Helfman, Irwin	\$4,598	Chappell, John	\$3,276
Simcha, Jack	\$4,592	Hall, Tiffany	\$3,276
Hawkins, Deborah A.	\$4,568	Dell, John N.	\$3,272
Sachs, Kerry	\$4,440	Slowik, John R.	\$3,228
Mairano, Alexander E.	\$4,404	Larocca, Joseph A.	\$3,191
Strulowitz, Larry	\$4,308	Malooley, Michele A.	\$3,190
Monds, Lynne C.	\$4,295	Barnes, Robert W.	\$3,150
Caraballo, Marielsa	\$4,260	Fager, Charles W. III	\$3,083
Macht, Richard	\$4,152	Reardon, John J.	\$3,072
Ehrlich, Carl F.	\$4,127	Semryck, Steven I.	\$3,068
Gorkiewicz, Louise	\$4,031	Harasym, Kenneth J.	\$3,060
Jensen, Kirk A.	\$4,031	Smith, Gary S.	\$3,054
Wroblewski, Robert M.	\$3,984	Aronoff, Thomas H.	\$3,028
Moore, Daniel	\$3,948	Santo, Bergino J.	\$3,024
Ammons, Thomas C.	\$3,900	Scott, James R.	\$3,024
Pavone-Bahlkow, Valerie J.	\$3,892	Geoghegan, John R.	\$2,928
Gottlieb, Cheskel	\$3,890	Albrecht, Allen A.	\$2,927
Russo, Alan	\$3,889	Kieta, Richard B.	\$2,880
Reynolds, Paul E.	\$3,792	Doering, Robert J.	\$2,844
Campana, Diana M.	\$3,768	Jaffe, Joseph A.	\$2,844
Daley, Michael A.	\$3,744	Maisonet, Joseph	\$2,844
Rotman, Johl K.	\$3,734	Rush, Francine	\$2,844
Stevens, Jason	\$3,695	Snow, Audrey	\$2,844
Saylor, Dexter R	\$3,672	Farmer, Betty A.	\$2,820
Pendorf, Paul W. II	\$3,659	Tate, Jessica	\$2,820
Shah, Bhupendra C.	\$3,624	Pape, Anthony G.	\$2,784
Cline, Jeffrey D.	\$3,576	Dubin, David	\$2,760
Greenberg, Joshua K.	\$3,564	Engen, Catherine J.	\$2,760
Rheingold, Marc	\$3,564	Book, Rachel A.	\$2,676
McIntosh, Hubert	\$3,516	Ranney, Eugene	\$2,676
Nordstrom, Timothy W.	\$3,504	Witt, Randi K.	\$2,664
Alan, Stuart	\$3,480	Holmquist, James A.	\$2,640
Gorden, Renee G.	\$3,480	Kramer, Andrew	\$2,604
Gumora, Helene	\$3,480	Kim, Keith	\$2,591
Pekala, David C.	\$3,480	Lipset, Francine R.	\$2,580
Sperling, Philip S.	\$3,479	Enns, Henry	\$2,568
Lemar, Mike	\$3,456	Phillips, Joanne	\$2,568
Mcbrayer, John R.	\$3,456		